



4. **SPECIFICATIONS:** The Company agrees that all material and workmanship in and about this apparatus shall comply with the hereto attached Road Rescue proposal dated 6/25/2012 **W/O 6338 and clarifications: A Opticom and installation of customer supplied Medvault and Knox key box shall be added.**

5. **WARRANTY:** Shall be as proposed in the attached Road Rescue specifications.

6. **PRICE:** The Buyer shall pay, as a purchase price for the apparatus, the sum of **(\$154,673.11)**

**One Hundred Fifty Four Thousand Six Hundred Seventy Three Dollars and Eleven Cents** All prices are less any applicable local, state, or federal taxes which may be applied to the apparatus proposed. NOTE: Payment shall be made only to:

**Fire Service, Inc.**  
9545 North Industrial Drive  
Saint John, Indiana 46373

7. **TERMS OF PAYMENT:**

a) Payment at the time of order. The above is for the ambulance, Beech Grove Graphics, Beech Grove Radios, Stryker Powerpro cot, delivery and includes a prepayment discount.

b) No payment of any amount shall be made payable to a sales representative without written approval from the company.

c) It is agreed that the apparatus and equipment covered by this contract shall remain the property of the Company and not be placed in service until the entire contract price has been paid.

d) **A copy of the Buyer's tax-exempt certificate, if applicable, shall be submitted with this signed contract.**

8. **FIRE SERVICE, INC** requires, and the Customer agrees, that the unit shall be inspected and / or delivered within seven (7) days of notice that the unit had been completed.

9. **CANCELLATION:** This contract is subject to cancellation by Buyer only upon payment to Company of reasonable cancellation charges, which shall take into account expenses already incurred and commitments made by Company.

This contract, to be binding, must be signed by an officer of **Fire Service, Inc** or a person authorized, in writing, by **Fire Service, Inc.** to do so.

10. **TAG-ON / ADDITIONAL ORDERS:** At its sole discretion, the COMPANY may allow the terms of this contract to be extended to both the BUYER and similar agencies for the purchase of a similar unit(s) under similar terms for a period of eighteen (18) months from the date of the execution of this contract. Should the COMPANY choose to exercise this option, it shall be permitted to adjust the contract pricing to account for equitable price adjustments associated with the change in the cost of the materials used to produce the unit. Such adjustments will be based upon the Producer Price Index (PPI) for fire trucks and / or heavy transportation equipment or by itemizing price changes expected by the company from the component vendors. If there are any changes between the unit(s) purchased via this contract and any subsequent orders, those changes must be documented via properly signed and executed change orders, including any necessary price adjustments. If the purchasing agency is not the BUYER, a separate contract will be required to complete the additional purchases.

This contract, including its appendices, embodies the entire understanding between the parties relating to the subject matter contained herein and merges all prior discussions and agreements between them. No agent or representative of the Company has authority to make any representations, statements, warranties, or agreements not herein expressed and all modifications of amendments of this agreement, including any appendices, must be in writing signed by an authorized representative of each of the parties hereto.

No surety of any performance bond given by the Company to the Buyer in connection with this Agreement shall be liable for any obligation of the Company arising under the Standard Warranty.

IN WITNESS WHEREOF, the Buyer and the Company have caused this contract to be executed by their duly authorized representatives this \_\_\_\_\_

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COMPANY

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BUYER

**Fire Service, Inc.**  
**9545 North Industrial Drive**  
**Saint John, Indiana 46373**  
**219-365-7157 Phone**  
**219-365-8572 Fax**

BY: \_\_\_\_\_  
NAME: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
DATE: \_\_\_\_\_

BY: \_\_\_\_\_  
NAME: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
DATE: \_\_\_\_\_



## Apparatus Sales & Service

9545 Industrial Drive North  
St. John, Indiana 46373  
Email: [Jim@fireserviceinc.com](mailto:Jim@fireserviceinc.com)  
Website: [www.fireserviceinc.com](http://www.fireserviceinc.com)

(317) 534-9240  
(800) 578-4281  
Fax # (219) 365-8572

July 24, 2012

Beech Grove Fire Department  
330 East Churchman St  
Beech Grove, Indiana 46107  
Chief Robert Cheshire

Dear Chief:

Thank you for your continued business. This is a tag on order to your first truck and the pricing is as follows:

Contract price of the first truck	\$131,229
Prepay discount reapplied to the first truck	\$1307.21
Concession afforded by Road Rescue added back	\$2000 1 <sup>st</sup> time customer discount
Graphics and changes to first truck	\$5457
Delivery	\$1000
Radio	\$3500
Stryker Powerpro	\$13708.95
Total:	\$158,202.16
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Tag On Price:	\$158,202.16
Less Chassis Difference 2011 chassis	\$-634
Less Concession afforded by Road Rescue campaigning for this)	\$-2000 (my successful
Total Payment at delivery price	\$155,568.16
Total Payment at order price with payment made by August 20th	<u>\$154,673.11</u> Provided Order is

Delivery is expected by the end of October from Road Rescue on this unit.

Sincerely,

Jim Castellano, Fire Service Inc, Sales Manager